



HUTCHINS & HUTCHINS
Your Cleanroom Supplier



Products for Every Controlled Environment

Capability Statement

Cleanroom • Healthcare • Government

Hutchins & Hutchins, Inc., a Woman-Owned Small Business, is a master cleanroom equipment and supply facility, specializing in cleanrooms and associated components. We distribute products for critical environments throughout many industries including: biotechnology, optic, tissue bank, pharmaceutical, medical, aerospace, hospitality, higher education, corrections and government agency. We work with a vast number of industry suppliers, from the prominent to the smaller, thriving companies; each having a hand in manufacturing, certifying and ultimately providing high quality products for our customers.

CORE CAPABILITIES

WHAT SETS US APART

- Established 1984, Over 30 Years' Experience
- Woman-Owned Small Business
- Certified Management System - ISO 9001:2015
- GSA Advantage Supplier & Contract Holder
- Advanced Certification Process
 - Ensuring regulatory standards and inventory product certifications in an efficient manner.
- Green Sustainability Initiative Partner
- On-Site, Custom Pack Cleanrooms
 - Soft Wall Class 10,000 ISO 7 Cleanroom
 - Hard Wall Class 100 ISO 5 Cleanroom
- Warehouse Inventories
- Sensitive to the Criticalness of On-Time Delivery with 99.7% Fill Rate
- Diversity of 500 Manufacturers

WHY CHOOSE US

Our business professionals stay up-to-date on the most current innovations in cleanroom equipment and supplies to provide:

- The latest in Technology & Product Innovations
 - Identifying New Emerging Markets
 - Accurate Product Recommendation through statistical & data analysis
- Create Supply Chain Solutions to meet Customer & Industry Specific Requirements
- Client Relationship Management
 - Providing Competitively Priced, Quality Products
 - Develop Cost Savings Opportunities
- Exceptional Customer Service

Pharmaceutical • Biotechnology • Aerospace • Education • Food Service • Medical • Microelectronics • Optics • Tissue Bank

CRITICAL ENVIRONMENTS & CLEANROOM INDUSTRIES

It is crucial to know what class of cleanroom and or controlled environment you're associated with. Our experienced team works together with professional cleanroom manufacturer resources, to provide educated guidance on application and product recommendation, suited for varying conditions.

Our services include;

- Working with you to modify, apply & implement quality products and evaluations of your control systems, protocols, quality assurance practices, procedures, test plans & other assessments.
- Ensuring the products and processes you require, comply with the relevant requirements of the quality management system.
- Provide Current Knowledge On:
 - Proper Cleanroom Protocol & Disciplines
 - Establishing & Maintaining Preventative Maintenance Programs
 - ESD Prevention Awareness
 - Identifying ISO Cleanroom Standards
 - Federal Cleanroom Classifications
 - USP797 & USP800 Compliance Standards

GOVERNMENT

We're a registered GSA Advantage Supplier & Contract Holder, with 539 Registered Items and expanding. We have competitive sourcing access to major manufacturers, resulting in steady sales growth and exposure with GSA / FSS Contracts. Our Sales & Contracts Managers have knowledge of quality control methods and procedures, as they apply to the commercial sector and government industry.

CURRENT CUSTOMER BASE INCLUDES;

- Local and State Municipalities
- VA hospitals
- DHS - Department of Homeland Security
- Army
- Navy
- NIH - National Institutes of Health
- Correctional Facilities
- Educational Institutions

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

446199 • 423450 • 423490 • 424690 • 561910 • 493110 • 624230 • 339111 • 322291 • 333314 • 333413 • 339112 • 315990

FEDERAL RECOGNITION & CONTRACT VEHICLES

- Ariba Discovery, Coupa, eVA, NuEdge, GSA Advantage Supplier
- Current in CCR & SAM
- FSS # V797P-4433B
- BPA # HSHQDC-15-A-00022
- MSPV Contract - VAF082018
- Veterans Administration Gown BPA # VA797N-12-A-0043
Valid: 09/21/12 - 10/31/13

STATE CERTIFICATIONS

- WOSB through the SBA, Since 1984
- SBA Virginia - SWAM Cert #5959

COMPANY CONTACT INFORMATION

- DUNS Number - 154481280
- CAGE Code - 1XBA6
- Founded in 1984 | 1987 Virginia Incorporated
- DBA - Hutchins & HutchinsSM, Your Cleanroom Supplier[®]
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